

## Optimize your 340B specialty pharmacy strategy.

## **HOW WE WORK**

## Increase specialty savings & improve outcomes.

At Equiscript, we bring expertise in navigating the complexities of specialty pharmacy relationships and understand the critical importance of a specialty strategy. Without one, covered entities risk missing out on over half of patient claim value from a 340B standpoint.

Additionally, we go beyond program administration. With access to robust pharmacy data and medication adherence technology, we help identify:

- Which patients are on specialty therapies
- Who their prescribers are
- Where the prescriptions are being filled

This approach opens the door to new referral providers, potentially missed specialty claims, and additional contract pharmacy opportunities. Equiscript not only strengthens your 340B specialty program, but also supports better patient outcomes through improved care coordination and medication adherence.

## THINGS TO CONSIDER

Do you have gaps in your contract pharmacy network? Payor-driven landscapes make it crucial to evaluate your specialty pharmacy network.

Are you leveraging referral capture? Many specialty drug prescriptions are written by outside providers.

How are you tracking the continuum of care? Complex patients on complex medication require special attention to care coordination. Following the patient journey is essential.



The specialty drug market now accounts for 55% of total drug spend and continues to rise.