



Seamlessly close the loop.

HOW WE WORK

Digitize & automate the referral note process.

By leveraging proprietary EHR and HIE data feeds, EQ Connect Referral pulls detailed continuum of care notes directly from EHRs for millions of patients in the US. Digital access to notes eliminates the need to request notes from providers, speeds up claim capture, and has a much higher success rate than manual processes. The average referral capture rate is 20-25%, Equiscript exceeds 50%.

To ensure compliance, our notes are customizable to align with your policies & procedures. EQ Connect Referral documentation can include one or a combination of:

- Encounter with outside provider name
- Associated medication, sourcing from prescriptions in the EHR and confirmed pharmacy fills
- Outside provider consult note
- Any available extended medical history to demonstrate continuity of care



Did you know 25-35% of a typical 340B Covered Entity contract pharmacy opportunity lies in referral prescriptions?

KEY BENEFITS

- ✓ **100% contingency-based fees:** Our fees are based upon your program success. No monthly minimums or per claim fees.
- ✓ **Streamlined operations:** Eliminate manual outreach and chasing notes. Free up staff time to focus on patient care.
- ✓ **Consolidate your referral program:** Access all major retail and specialty pharmacies, including the top two pharmacy chains.
- ✓ **Compliance-first solution:** A highly documented referral capture process.